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William R. Halford, President and Chief Executive Officer

Charged with accelerating Bixby Land Company's portfolio growth, Bill Halford was appointed to the helm after 11 successful years as president of The Irvine Company's Office Properties Division from 1995 – 2006.

During his tenure at The Irvine Company, Halford was responsible for all aspects relating to the operation of a 30 million square foot commercial office and industrial portfolio located throughout California. The portfolio experienced monumental growth through both acquisition and development. He oversaw all leasing, asset management and operations of a 400-plus building portfolio, renown as one of the most prestigious portfolios in the U.S. that included high-rise office, low-rise office, industrial, flex/R&D and self-storage properties in Orange County, Los Angeles, Silicon Valley and San Diego. In addition to the operation of the office and industrial portfolio, Halford was also responsible for all of The Irvine Company's commercial land sales. During his tenure at The Irvine Company, Halford directed \$2 billion in acquisitions and led the ground-up development of 8 million square feet of commercial property. He was influential in driving the division's culture and the management of over 500 employees.

An active leader in the real estate community, Halford chairs the Real Estate Advisory Board at University of California, Irvine's Paul Merage School of Business and is also an active member of the Urban Land Institute (ULI). Halford is among the Who's Who Orange County Top 50 Business Leaders and a recipient of the Good Scout Award by the Boy Scouts of America.

Halford is a graduate of the University of California, Santa Barbara and earned a bachelor's degree in political science. He completed advanced studies in real estate at both Harvard and MIT.

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